

**Issued on behalf of Pickersgill-Kaye****Date: 20<sup>th</sup> February 2014****Ref: P-Kaye PR51a Exports****PICKERSGILL-KAYE LOCKING IN OVERSEAS SALES**

Leeds lock manufacture Pickersgill-Kaye Ltd has posted sales of over £2.25million for the year ending November 2013, of which 34% (£783,000) was export business – the biggest proportion of total sales the company has ever achieved.

Part of the Joseph Kaye Holdings Group, Pickersgill-Kaye, which designs and produces locks and safety products for the rail, security and custodial industries, last year won contracts with a number of well-known blue chip names.

The specialist engineering firm has developed a growing reputation for well-designed and quality engineered rail and high security products. It is this manufacturing commitment, backed up by excellent levels of service, which has helped it fill its overseas order book against often tough competition.

Demand for Pickersgill-Kaye's rail products continues at a pace. In North America, the company supplied Axion Technologies with further passenger alarms for fitting to Toronto Transit 'Rocket' subway cars and locomotive cab door locks to several train companies in the United States.

Meanwhile in Europe, the business manufactured toilet door switch units for EVAC in Germany, emergency hammer boxes for a new build tram project in Belgium, cab door locks for Irish Rail's 18-strong fleet of 071 class locomotives, emergency break access panels for trains in Austria, budget locks and break panels for Siemens' Desiro trains and an ongoing supply of loco door locks for the Bombardier Traxx locos.

On the other side of the globe, Pickersgill-Kaye has received an initial order from Jardine Engineering for cell door locks and strikers for the first railway satellite police station on a new rail link between Hong Kong and China as well as EED (emergency egress device) and EAD (emergency access device) units for Hitachi Japan, destined for trains being built for the UK.

International demand for Pickersgill-Kaye's range of high security and custodial locks for prisons and police stations continues to increase with ongoing sales of its cell door locks, strikers and hatches to Ireland, multi-point lock to a Libyan company and Kaye-Rota padlock for France.

Pickersgill-Kaye's sales director Harry Griffiths said: "Overseas sales are a growing proportion of our business. During the 12 months the company has maintained exports to the three continents of Asia, America and Europe. The latest contracts have further increased our export profile and provide valuable work for our highly experienced and committed workforce."

All Pickersgill-Kaye products are designed on state-of-the-art CAD software and are subjected to extensive and challenging testing on key operation, lock construction and overall durability and resistance to attack, in order to satisfy the operational requirements of national and international market sectors.

Backed by excellent levels of service and a solid reputation, Pickersgill-Kaye is confident of strengthening its presence at home and break into even more markets overseas during 2014 with products which it believes will appeal to companies involved in the rail and high security sectors.

**ENDS**

**Background information:**

Pickersgill-Kaye Ltd has built a solid reputation over the past 150 years through the specialist design and manufacture of Kaye's patent door locks for the architectural and railway industries throughout the UK and overseas. More recently, the company has diversified and is now using its expertise to design, supply & maintain high security locks for the UK detention and high security industries.

Operating from premises in Leeds, the company uses state of the art CAD systems linked to advanced CNC engineering facilities, producing high quality, British engineered products to the highest quality standards.

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