

**Issued on behalf of Pickersgill-Kaye****Date: 29th January 2013****Ref: P-Kaye PR43a Export Success****2012 EXPORT BOOST FOR PICKERSGILL-KAYE**

Pickersgill-Kaye, a Leeds based manufacturer, has fought back against the economic downturn and secured further export business, which has enabled it to maintain overseas turnover in excess of £840,000, for 2012.

The company, which designs and produces locks and safety products for the security, custodial and rail industries, last year won contracts with a number of well-known blue chip names.

Providing employment for 50 people, the specialist engineering firm has developed a growing reputation for well-designed and quality engineered high security products. It is this manufacturing commitment, backed up by excellent levels of service, which has helped it win new business against often tough overseas competitors.

Despite the sluggish UK domestic market, demand for Pickersgill-Kaye's rail products continues at a pace. In North America, the company supplied Axion Technologies with further emergency talkback units for fitting to Toronto Transit 'Rocket' subway cars.

Meanwhile in Europe, the business manufactured loco locks for the Bombardier Traxx locomotives in Germany, Italy and Switzerland plus locks for Swiss Railways and also Polmor based in Poland. Emergency door release access panels were also exported to IFE based in the Czech Republic for use on the new build Siemens vehicles, which ultimately will be used by Austrian railways. Ongoing maintenance parts were also exported to Irish Rail, plus underframe side skirt locks to SAPA in Belgium (for UK new railway build) and last but not least, emergency hammer boxes to Siemens and Bombardier for new build tram vehicles which will also be used in Belgium.

Elsewhere at the other end of the globe, Pickersgill-Kaye supplied prototype retro-fit locks to a supplier for field trial testing on a train in Australia. Whilst in Asia, the worldwide exporter supplied Meggitts' plant in China with specialist hose connector equipment.

International demand for Pickersgill-Kaye's range of high security and custodial locks for prisons and police stations also continues to increase.

Pickersgill-Kaye's sales manager Harry Griffiths said: "Despite a challenging domestic market, Pickersgill-Kaye is delighted with its export success. During the 12 months the company has maintained its exports to the three continents of Asia, America and Europe. We are very pleased with the orders obtained, which also compensates for the slow domestic trading background. The latest contracts have further increased our export profile and provide valuable work for our highly experienced and committed workforce."

During 2013 the company will be announcing further new products which it believes will appeal to UK and overseas based companies involved in the rail and high security sectors.

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Background information:

Pickersgill-Kaye Ltd has built a solid reputation over the past 150 years through the specialist design and manufacture of Kaye's patent door locks for the architectural and railway industries throughout the UK and overseas. More recently, the company has diversified and is now using its expertise to design, supply & maintain high security locks for the UK detention and high security industries.

Operating from premises in Leeds, the company uses state of the art CAD systems linked to advanced CNC engineering facilities, producing high quality, British engineered products to the highest quality standards.

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