Allott & Associates Ltd

Press Release



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PICKERSGILL-KAYE LANDS A ROCKET FOR EXPORTING SUCCESS

A global reputation for manufacturing excellence and long experience in the rail industry won leading lock maker Pickersgill-Kaye Ltd a contract in Canada for supplying Passenger Emergency Alarm Handles for the Toronto Rocket, a multi-million dollar project for new subway trains for the Toronto transport system.

Axion Technologies was aware of Pickersgill-Kaye's expertise in designing and manufacturing passenger emergency alarm handles, having previously worked with the Leeds-based firm on products for the Siemens Desiro UK fleet projects as well as the Irish Rail new build DMUs in Korea.

When Axion was contracted to supply the passenger information systems for the 234 subway cars making up the new 39 trains manufactured by Bombardier for Transit Toronto, it immediately turned to Pickersgill-Kaye for the emergency handles.

The Toronto Rocket project involves the supply of in excess of 2,000 units manufactured in the UK at Pickersgill-Kaye's Leeds factory, with the powder coating and finishing of the products also being done on site by Pickersgills, a part of Joseph-Kaye Holdings which includes Pickersgill-Kaye Ltd.

Pickersgill-Kaye's Passenger Emergency Alarm Handles are electro-mechanical assemblies located in the saloon wall panels and comprise a red handle which when pulled actuates a three-pole electrical switch sending a signal back to the driver. The unit has been designed, manufactured and tested in accordance with international standards.

The company already manufactures and supplies the lion's share of door locks and security systems to the UK rail market, but its growing international reputation and previous successful collaboration with Axion, sealed the deal to supply the emergency alarm handles for the prestigious Toronto Rocket subway cars in Canada.

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Andy Hewitt, rail product sales manager, explained: "Axion knew of our capability of manufacturing quality products for the rail industry from the work we did on the London Underground and Desiro trains. We were chosen for the supply of the passenger emergency alarm handles when they got the contract for the Toronto Rocket."

Pickersgill-Kaye's export boom in the rail industry has been spectacular. Fifteen years ago its only overseas customer was Irish Rail. Now it is winning business across the board, including a breakthrough in the lucrative China market, after a contract was placed for a significant order of mechanical cab door locks for locomotives.

The lock manufacturer's customers include European companies such as global train makers Siemens and Bombardier, Alstom, Irish Rail and CAF (Spain). Pickersgill-Kaye has also won orders in Asia from Jiwon Tech and Rotem (both Korea), Ocean Eagle Holdings Ltd (Hong Kong) and Hitachi in Japan, and in North America from companies like Axion Technologies & Electro-Motive Diesels (now part of Progress Rail/Caterpillar).

Proud of its manufacturing history in the UK - backed by excellent levels of service and a solid reputation - the company is becoming increasingly successful in exporting its range of rail and custodial security products across the world. Pickersgill-Kaye is confident that it can continue to compete against stiff international competition in the rail and security sectors.

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Background information:

Pickersgill-Kaye Ltd has built a solid reputation over the past 150 years through the specialist

design and manufacture of Kaye's patent door locks for the architectural and railway industries

throughout the UK and overseas. More recently, the company has diversified and is now using its

expertise to design, supply & maintain high security locks for the UK detention and high security

industries.

Operating from premises in Leeds, the company uses state of the art CAD systems linked to

advanced CNC engineering facilities, producing high quality, British engineered products to the

highest quality standards.

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