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EXPORT ORDERS TOP £1MILLION FOR LEEDS COMPANY

Leeds based Pickersgill-Kaye Ltd has announced it has secured new orders which will boost its export turnover to over £1million pounds in 2008.

The engineering company, which designs and manufactures locks and safety products for the security, custodial and rail industries, has won contracts with major customers worldwide.

Employing nearly 100 people in Leeds, Pickersgill-Kaye has a growing reputation for well-designed and manufactured products which are backed up by excellent levels of service, and this has helped in its bid to win new business against stiff competition.

In the USA and Canada, Pickersgill-Kaye products will be used in a number of new build applications, after deals were signed with Axion Technologies, EMD, Ripco, and Supersteel. Amongst the items Pickersgill-Kaye will supply are passenger alarm units and door locks for new locomotives which are being supplied to Europe, Egypt and the UK.

In Asia, companies such as Jiwon Tech and Rotem in Korea, Ocean Eagle Holdings Ltd in Hong Kong and Hitachi in Japan have specified various Pickersgill-Kaye products including external LED train door status indicators, internal and external cab door locks and internal egress and external access devices.

Following the successful launch of its range of custodial locks for prisons, police stations and other detention facilities in the UK, the company has now secured an order from Malaysia where Pickersgill-Kaye locks will be used to secure cells in the country's police stations. The company is currently in further discussions and is confident that it will win more business on the back of this initial order.

News release PKaye PR18a continued:

Throughout Europe the company supply companies in the rail sector including Siemens, Bombardier, Alstom, Irish Rail, CAF and their supply base.

Another product which has helped the Leeds' company to boost its export order book is vehicle locks for armoured vehicles where it has secured a number of orders this year. Also, a recently developed high security gate lock for perimeter fencing around chemical plants, power plants, gas terminals, oil refineries, utility company perimeters, military bases and other large areas which need to restrict and control access, is currently attracting a lot of interest.

Pickersgill-Kaye's sales manager Harry Griffiths said: "We are pleased by the level of export orders we have achieved this year so far. It builds on a firm foundation of domestic orders in both the rail and security markets. We have secured some very important contracts with major companies who recognise the Kaye brand offers excellent quality products and service."

ENDS

Background information:

Pickersgill-Kaye Ltd has built a solid reputation over the past 150 years through the specialist design and manufacture of Kaye's patent door locks for the architectural and railway industries throughout the UK and overseas. More recently, the company has diversified and is now using its expertise to design, supply & maintain high security locks for the UK detention industry.

Operating from premises in Leeds, the company uses state of the art CAD systems linked to advanced CNC engineering facilities, producing high quality, British engineered products to the highest quality standards.

For further information or photographs please contact:

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